

Sep '06 - Aug 07

<b>Income</b>	
<b>Annual Conference Income</b>	
Exhibitors	\$ 9,000.00
Marketplace	\$ 300.00
Raffel Baskets	\$ 900.00
Registration Fees	\$ 28,000.00
<b>Total Annual Conference Income</b>	<b>\$ 38,200.00</b>
<b>CEU Income</b>	<b>\$ 200.00</b>
<b>Endowment</b>	
50/50	\$ 350.00
Patricia Baum Scholarship - Other	\$ 50.00
Silent Auction	\$ 900.00
<b>Total Endowment</b>	<b>\$ 1,300.00</b>
Income - Misc.	
Board Meeting Meals	\$ 300.00
<b>Total Income - Misc.</b>	<b>\$ 300.00</b>
<b>Membership dues</b>	
Membership refund from NASN	\$ 14,400.00
<b>Total Membership dues</b>	<b>\$ 14,400.00</b>
<b>Newsletter - Advertisements</b>	<b>\$ 200.00</b>
<b>Total Income</b>	<b>\$ 54,600.00</b>

<b>Expense</b>	
<b>Accounting</b>	
Bankcard fees	\$ 360.00
<b>Total Accounting</b>	<b>\$ 360.00</b>
<b>Affiliates</b>	<b>\$ 720.00</b>
<b>Annual Conference Expenses</b>	
A/V	\$ 400.00
Decorations	\$ 500.00
Educational Materials	\$ 3,000.00
Entertainment	\$ 300.00
Facility	\$ 24,000.00
Postage	\$ 500.00
Printing	\$ 3,500.00
Speaker's fees	\$ 2,000.00
Speaker's gifts	\$ 150.00
Supplies	\$ 100.00
<b>Total Annual Conference Expenses</b>	<b>\$ 34,450.00</b>
<b>Board Meeting Expenses</b>	
Food	\$ 300.00
Lodging	\$ 300.00
Misc.	\$ 100.00
Postage	\$ 20.00
Reimburse for conf registr	\$ 500.00
Travel	\$ 1,200.00
<b>Total Board Meeting Expenses</b>	<b>\$ 2,420.00</b>
<b>Board Member Expenses</b>	
Postage	\$ 120.00
Travel - Milieage	\$ 240.00
<b>Total Board Member Expenses</b>	<b>\$ 360.00</b>
<b>CEU's</b>	
Provider Update	\$ 140.00
<b>Total CEU's</b>	<b>\$ 140.00</b>
<b>Endowment Expenses</b>	
Postage	\$ 100.00
Printing	\$ 900.00
Silent Auction	\$ 100.00
<b>Total Endowment Expenses</b>	<b>\$ 1,100.00</b>

<b>Executive Director</b>	
Hours	\$ 12,000.00
Lodging	\$ 200.00
Office Supplies	\$ 500.00
Phone bill	\$ 450.00
Postage	\$ 200.00
Travel	\$ 2,000.00
<b>Total Executive Director</b>	<b>\$ 15,350.00</b>
<b>Expenses - Misc.</b>	
Guidebook Printir	\$ 3,000.00
Guidebooks Post:	\$ 100.00
<b>Total Expenses - Misc.</b>	<b>\$ 3,100.00</b>
<b>Legislative</b>	
Lobbyist	\$ 2,400.00
<b>Total Legislative</b>	<b>\$ 2,400.00</b>
<b>NASN Representative</b>	
Lodging/Food	\$ 700.00
Misc.	\$ 150.00
Travel	\$ 500.00
<b>Total NASN Representative</b>	<b>\$ 1,350.00</b>
<b>OASN President NASN Conference</b>	
Lodging and Food	\$ 800.00
Registration	\$ 525.00
Travel	\$ 300.00
<b>Total OASN President NASN C</b>	<b>\$ 1,625.00</b>
<b>Public Relations</b>	
email alerts	\$ 220.00
OASN Brochures	\$ 300.00
OASN Webpage	\$ 200.00
OSBA	\$ 150.00
Postage	\$ 120.00
<b>Total Public Relations</b>	<b>\$ 990.00</b>
<b>Total Expense</b>	<b>\$ 64,365.00</b>
<b>Net Income</b>	<b>\$ (9,765.00)</b>

Ideas for budget:

We need a fundraiser...

Am I missing any other income sources that are not related to Endowment?

I feel strongly that taking credit card has increased the number of attendees for conference as well as buying items.

I need to check with bank as to whether we are being charged for all of the frequent debit card charges

Compared to my other non profits, these bankcard fees are low.

Annual conference, please confirm with Gabi the cost for the guest speaker, she may want to look at the budget.

I have asked Renee to work on the membership income numbers, check to see if different than what I have

A big cost to our budget is travel mileage, currently we are paying .405 per mile, business per IRS should be .445 and for charitable organizations .18 per mile. Look at mileage and discuss

Executive director does a lot of debit card printing, I highly recommend we buy a personal copier for approximately \$150, this will be part of the Office supply I already budgeted.

Guidebooks, this is going to be the big expense for this year. I do not know if ODH ever pays for them

If we have run out, they are being rewritten. May I suggest limiting size, discussion on out to cover the expense, advertising?? Any grants???

I went back through a years worth of data and tried to place all of our expenses and income in categories. I am not sure if they are in the correct one, such as where the \$500 fee for NASN registration winner at annual conference would be, I believe that was under Scholarships in the last budget, I did not add that amount in to the years, would be nice if we have enough in the Endowment.

OASN Brochure, check on that price, I am not aware of any income from it as of yet.

Where is next year's National conference? Will we have more in the travel expenses or less?

Please have someone send me a copy of what changes to the budget are made. I would really like to get it as close to even as possible. I am not sure if you can up the registration number for the annual conference as we pushed hard for 200 attendees in 06 and that was tough. Raising the registration fee may also cause a loss of attendees.

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